

Pricing Summary

28-Feb-13				
Ordering Code	Description	List price, NAM	Dist. Min Order Qty	Comments
<b>Outdoor</b>				
<b>HotPort Wireless Mesh Nodes</b>				
7020	HotPort 7020, Outdoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node.(Upto 400 Mbps UDP throughput) 5 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. <b>Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 2,495	5	
7020-FIPS	HotPort 7020, Outdoor MIMO-802.11n capable, FIPS 140-2 NIST compliant, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. <b>Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n - MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 2,995	5	
7020-900	HotPort 7020, Outdoor 900 Mhz and MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. 5 meter North America AC power cable, three dual band 2.4 GHz and 5 GHz 3 dBi antennas, one 900 Mhz staging antenna, 3 RJ45 weatherized ethernet connectors documentation CD and hardware installation guide. <b>11n - MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 2,995	5	
<b>HotPoint Access Point</b>				
5200	HotPoint 5200 MIMO Access Point - Outdoor. Includes Firetide MIMO access point (dual radio 802.11 a/b/g/n, 100 mW), pole mounting bracket, PoE injector, 1 RJ45 Ethernet cable for staging, 1 weatherized ethernet kit, six dual band 2.4 GHz and 5 GHz 3 dBi antennas for staging	\$ 1,295	5	
<b>Firetide Point to Point Wireless Bridge</b>				
FWB-205	Firetide MIMO Outdoor Wireless Bridge - bundled with panel antenna . Includes a pair of FWB205 wireless nodes ( 5 and 4.9 Ghz capable 400 mW) a pair of PoE injectors, a pair of RJ45 Ethernet cable, a pair of AP20-050-MIMO-19 with 6 antenna cables CB-015-N, http based management	\$ 3,995	10	EOL
<b>Indoor</b>				
<b>HotPort Wireless Mesh Nodes</b>				
7010	HotPort 7010, Indoor MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas, documentation CD and hardware installation guide. <b>Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n-MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 1,295	5	Description Change
7010-900	HotPort 7010, Indoor 900 Mhz and MIMO-802.11n capable, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, three dual band 2.4 GHz and 5 GHz 3 dBi antennas, one 900 Mhz staging antenna, documentation CD and hardware installation guide. <b>11n-MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 1,795	5	Description Change
7010-FIPS	HotPort 7010, Indoor MIMO-802.11n capable, FIPS 140-2 NIST compliant, Dual Radio, Tri Band Spectrum 2.4 GHz/4.9 GHz/5 GHz, 400 mW, Wireless Mesh Node. Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas documentation CD and hardware installation guide. <b>Only single radio enabled. Second radio enabling requires purchase of SW-7000-RADIO-1. 11n-MIMO functionality requires purchase of SW-7000-MIMO license</b>	\$ 1,695	5	Description Change
<b>HotPoint Access Point</b>				
5100	HotPoint 5100 MIMO Access Point - Indoor. Includes Firetide MIMO access point (dual radio 802.11 a/b/g/n, 100 mW), AC to DC power adapter with region specific power cable, six dual band 2.4 GHz and 5 GHz 3 dBi antennas for staging, one RJ45 Ethernet cable	\$ 695	5	
4100	Hotpoint 4100 Access Point - Indoor. Includes Firetide access point (802.11 b/g, up to 400 mW), AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS, two 2.4 GHz 5 dBi antennas, management software	\$ 195	10	
<b>HotClient Customer Premises Equipment</b>				
2100	HotClient 2100 Customer Premises Equipment - Indoor. Includes Firetide customer premises equipment (802.11 b/g, 400 mW), AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS, two 2.4 GHz 5 dBi antennas, management software	\$ 195	10	
<b>Firetide Controllers</b>				
FWC 1000	Firetide WLAN controller for 50 Access Points. Includes Firetide WLAN controller equipment capable of managing 50 Access Points, 4 10/100/1000 Mbps ports, one Ethernet RJ45 cable, Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable,	\$ 2,495		
FMC 2000	Firetide Mobility controller for mobility upto 256 meshes Includes Firetide Mobility controller equipment 4 10/100/1000 Mbps ports, one Ethernet RJ45 cable, Includes Power Supply Desktop Brick 12VDC, 2 meter North America AC power cable,	\$ 4,995		
<b>Software licenses</b>				
<b>HotView Pro Management Software</b>				
3000-9000-ELE-1	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per node (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 149	1	New
3000-9000-ELE-10	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 10 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 1,295	1	
3000-9000-ELE-30	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 30 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 2,995	1	part# change
3000-9000-ELE-100	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 100 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 5,495	1	New
3000-9000-ELE-500	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 500 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 14,995	1	New
3000-9000-ELE-1000	HotView Pro mesh management software (ELECTRONIC LICENSE) - License is per 1000 nodes (integrated HotPort & HotPoint or standalone HotPoint) managed	\$ 19,995	1	New
SW-MC001-ELE-10	Firetide Mobility Controller software (ELECTRONIC LICENSE) - License is per 10 nodes (integrated HotPort mesh & HotPoint access point or standalone HotPoint access point) supporting mobility	\$ 1,295	1	

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SW-MC001-ELE-30	Firetide Mobility Controller software (ELECTRONIC LICENSE) - License is per 30 nodes (integrated HotPort mesh & HotPoint access point or standalone HotPoint access point) supporting mobility	\$ 2,995		
SW-7000-RADIO-1	Firetide 7000 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 7000 series product for a single node.	\$ 495	1	
SW-7000-MIMO	Firetide 7000 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 7000 series product for a single node.	\$ 1,395	1	
SW-5020-RADIO-1	Firetide 5020 Series Radio License (ELECTRONIC LICENSE) - Allows user to enable and use the second radio in the Firetide 5020 series product for a single node.	\$ 295	1	New
SW-5020-MIMO	Firetide 5020 Series MIMO License (ELECTRONIC LICENSE) - Allows user to enable and use the MIMO functionality (11n) on the Firetide 5020 series product for a single node.	\$ 895	1	New
<b>Accessories</b>				
<b>Antenna Assemblies</b>				
4000-1111	2.4 GHz Omni directional antenna with 7.5 dBi gain (N-Type connector) (For HotPoint AP's ONLY)	\$ 180	5	
AO-050-N	4.9 to 5.8 GHz Omni-directional antenna with 10 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & pole mount bracket	\$ 176	10	
AP-050-N	4.9 to 5.8 GHz subscriber panel antenna with 23 dBi gain (21 dB gain for 4.9 - 5.1), 1.5 meter LMR400 cable, lightning suppressor with N-type connector & Az/E1adjustable mount	\$ 255	10	
AS-024-N	2.4 to 2.7 GHz 90° sector antenna with 15.5 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & tilt mount	\$ 995	10	
AS-050-N	4.9 to 5.8 GHz 90° sector antenna with 16 dBi gain, 1.5 meter LMR400 cable, lightning suppressor with N-type connector & elevation adjustable mount	\$ 995	10	
CB-015-N	Antenna Cable Assembly, 1.5 meter LMR-400 w/ Integrated lightning suppressor N-type connector	\$ 145	10	
CB-015-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 1.5 meter LMR-400 cables w/ Integrated lightning suppressor N-type connector.	\$ 515	10	
CB-025-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 2.5 meter LMR-400 cables w/ Integrated lightning suppressor N-type connector.	\$ 595	10	
CB-050-N	Antenna Cable Assembly, 5 meter LMR-400 w/ Integrated lightning suppressor N-type connector	\$ 220	10	
CB-C-015-N	Antenna Cable Assembly, 1.5 meter LMR-400	\$ 55	10	
CB-C-015-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 1.5 meter LMR-400 cables	\$ 165	10	
CB-C-025-N-MIMO	MIMO Antenna Cable Assembly for 5200 & 7020. 3 in 1 bundled 2.5 meter LMR-400 cables	\$ 195	10	
CB-C-050-N	Antenna Cable Assembly, 5 meter LMR-400	\$ 119	10	
CB-LT-01	RF Lightning Arrestor	\$ 125	10	
<b>Antenna Assemblies for 7000 series 11n MIMO (with mounts)</b>				
AS90-024-MIMO-13	90 degree sector antenna, BSA MIMO 3x3 , 90 deg , 2.3-2.7 GHz, 3 x 13 dBi gain	\$ 332	10	
AS120-024-MIMO-11	120 degree sector antenna, BSA MIMO 3X3 ,120 deg , 2.3 -2.7 GHz, 3 x 11.5 dBi gain	\$ 405	10	
AO-024-MIMO-8	BSA MIMO 3X3 , Omni , 2.3-2.7 GHz	\$ 385	10	
AS90-050-MIMO-16-T	triple-polarized 90 degree sector antenna, BSA MIMO 3x3 , 90 deg, 4.9 – 6.1 GHz, 3 x 16 dBi gain	\$ 619	10	
AS120-050-MIMO-15	120 degree sector antenna, BSA MIMO 3x3 , 120 deg, 4.9-6.1 GHz, 3 x 15dBi gain	\$ 378	10	
AO-050-MIMO-9	Omni Directional BSA, MIMO 3x3 , Omni, 4.9-6.1 GHz, 3x9 dBi gain	\$ 307	10	
AP20-050-MIMO-19	20 degrees patch antenna 3x3 MIMO, 4.9 – 6.1 capable	\$ 285	10	
AP5-050-MIMO-28	5 degrees Parabolic dish antenna 2x2 MIMO 4.9 - 6.1 capable	\$ 695	10	
AOI-245-MIMO-25	Indoor 6-port 2.4 , 5 GHz Dual band ceiling antenna with three 2.4 Ghz connectors and three 5 GHz connectors	\$ 125	10	
<b>Antenna Assemblies for 900 MHz (with mounts)</b>				
AO-900-8	900 MHz Omni Directional Antenna, 8 dBi gain	\$ 235	10	
AP40-900-12	900 MHz 12 dBi Panel antenna (43 deg x 42)	\$ 332	10	
<b>Cable Assemblies</b>				
3200-2102	Single Ethernet Transition Cable w/watertight Ethernet connector, 2 meter	\$ 60	5	
<b>Power Source &amp; Cables</b>				
PO-010-N	7000 series outdoor rated 10 meter North America AC power cable	\$ 55		
PO-010-E	7000 series outdoor rated 10 meter EU and Korea AC power cable	\$ 55		
PO-010-U	7000 series outdoor rated 10 meter UK, Singapore AC power cable	\$ 55		
7020-1001	6 pin Female DC power connector for HotPort 7000 series.	\$ 25		
7020-1002	RF Terminator - 50 ohms - N male	\$ 25		
<b>Mounting Solutions</b>				
MT-6100	HotPort 6100 family indoor mounting kit for wall, upright, ceiling and office panel installation, 10 machine screws	\$ 50		
MT-7100	HotPort 7000 family indoor mounting kit for wall, upright, ceiling and office panel installation, 10 machine screws	\$ 19		
<b>Spare Parts (Replacement Parts)</b>				
SP-7200-03	7020 series Replacement outdoor clawtooth mounting kit	\$ 75	10	Price change
SP-7200-04	7020 series outdoor rated replacement 5 meter North America AC Power cable	\$ 40		Price change
SP-4200-01	4200 series Replacement PoE injector with North America AC power cable	\$ 75	10	
SP-4200-02	4200 series Replacement outdoor pole mounting kit	\$ 55	10	
SP-4100-01	4100 series Replacement indoor AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS	\$ 45	10	
SP-2200-01	2200 series Replacement PoE injector with North America AC power cable	\$ 75	10	
SP-2200-02	2200 series Replacement outdoor pole mounting kit	\$ 55	10	
SP-2100-01	2100 series Replacement indoor AC/DC power supply adapter, kit of international plugs - US, EU, UK, AUS	\$ 45	10	
SP-7200-02	7200 series Replacement weatherized field installable ethernet RJ45 connector	\$ 10	10	
SP-7100-01	7000 series Replacement indoor Power Supply Desktop Brick 12VDC	\$ 55	10	
<b>System Engineering &amp; Technical Support, Professional Services &amp; Training</b>				
3200-8010	On Site Engineering Support for design and validation - Daily rate, no VAR discount, not including travel expenses	\$ 1,950	n/a	
3200-8020	Engineering Support performed from the office - Daily rate, no discount	\$ 1,200	n/a	
3200-7010-3	Extended Warranty for 3 years for 7010 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 91	n/a	
3200-7010-5	Extended Warranty for 5 years for 7010 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 213	n/a	New
3200-7010-2-EXT	Extended Warranty for 2 Year extension after 3 years for 7010 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 122	n/a	New
3200-7020-3	Extended Warranty for 3 years for 7020 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 220	n/a	New
3200-7020-5	Extended Warranty for 5 years for 7020 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 571	n/a	New
3200-7020-2-EXT	Extended Warranty for 2 Year extension after 3 years for 7020 Mesh.Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 351	n/a	New

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3200-5200-3	<b>Extended Warranty for 3 years for 5200 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 155	n/a	New
3200-5200-5	<b>Extended Warranty for 5 years for 5200 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 403	n/a	New
3200-5200-2-EXT	<b>Extended Warranty for 2 Year extension after 3 years for 5200 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 248	n/a	New
3200-5020-3	<b>Extended Warranty for 3 years for 5020 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 165	n/a	New
3200-5020-5	<b>Extended Warranty for 5 years for 5020 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 425	n/a	New
3200-5020-2-EXT	<b>Extended Warranty for 2 Year extension after 3 years for 5020 Mesh.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 265	n/a	New
3200-FMC2000-3	<b>Extended Warranty for 3 years for FMC 2000 .</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 105	n/a	New
3200-FMC2000-5	<b>Extended Warranty for 5 years for FMC 2000.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 225	n/a	New
3200-FMC2000-2-EXT	<b>Extended Warranty for 2 Year extension after 3 years for FMC 2000.</b> Includes Phone/email support, hardware and software warranty. Advanced replacement available at a charge	\$ 145	n/a	New
PS-8060-6100	<b>Repair charge</b> for HotPort 6100 out of warranty unit, no discount	\$ 400	n/a	
PS-8060-6200	<b>Repair charge</b> for HotPort 6200 out of warranty unit, no discount	\$ 600	n/a	
PS-8060-4500	<b>Repair charge</b> for HotPoint 4500/4100 out of warranty unit, no discount	\$ 200	n/a	
PS-8060-4600	<b>Repair charge</b> for HotPoint 4600/4200 out of warranty unit, no discount	\$ 300	n/a	
PS-8060-7100	<b>Repair charge</b> for HotPort 7010 out of warranty unit, no discount	\$ 500	n/a	
PS-8060-7200	<b>Repair charge</b> for HotPort 7020 out of warranty unit, no discount	\$ 700	n/a	
PS-8060-ANT6000	<b>Repair charge</b> for 6000, 4000 series, antennas out of warranty unit, no discount	\$ 150	n/a	
PS-8060-ANT7000	<b>Repair charge</b> for 7000 series antennas out of warranty unit, no discount	\$ 300	n/a	
PS-8070	<b>No trouble found</b> charge for out of warranty unit sent in to Firetide customer support, no discount	\$ 200	n/a	
PS-8075	<b>Firetide Professional Services (quoted per project)</b>		n/a	
PS-8080	<b>Training for Firetide Products and Technology</b>		n/a	
PS-8090	<b>Advanced Replacement</b> charge for HotPort 6000 and HotPoint 4000 series indoor (6101, 6102, 4500) unit - per unit rate, no discount	\$ 100	n/a	