

## US Surveillance List Price Sheet (vSTAC Watch and vSTAC Data) Effective Jan 1st, 2013

Appliances	Part Number	Description	Lis	t Price
vSTAC Watch R2 (includes vSTAC OS 6.0)	VIIIC2 12C02 02W2F	Steelights 2C TD Sympoillague Appliague 4CCD DAM	Ć	20 F
vSTAC Watch R2 (36TB, 16GB RAM) vSTAC Watch R2 (24TB, 16GB RAM)		Stackable 36 TB Surveillance Appliance 16GB RAM Stackable 24 TB Surveillance Appliance 16GB RAM	\$	39,5 32,9
vSTAC Watch R2 (12TB, 16GB RAM)		Stackable 12 TB Surveillance Appliance 16GB RAM	\$	26,3
vSTAC Data R2 (includes vSTAC OS 6.0) vSTAC Data R2 (36TB)	DHG2-12C03-02W25	36 TB Storage Appliance	Ċ	35,1
vSTAC Data R2 (24TB)		24 TB Storage Appliance	\$	28,5
vSTAC Data R2 (12TB)		12 TB Storage Appliance	\$	21,9
Hardware & Software Warranty & Support Pivot3 3 YR Hardware & Software Warranty & Support (Included)	SV-SUPPTS002-03	3 YR Hardware Warranty; 8x5 phone & email support; onsite parts next day; dot zero releases	Ś	3,0
Pivot3 5 YR Hardware & Software Warranty & Support		5 YR Hardware Warranty; 8x5 phone & email support; onsite parts next day; dot zero releases	\$	1,6
Pivot3 3 YR Premium Hardware & Software Warranty & Support		3 YR Hardware Warranty; 24/7 phone & email support; onsite parts next day; dot zero releases	\$	6
Pivot3 5 YR Premium Hardware & Software Warranty & Support Pivot3 3 YR Business Critical Hardware & Software Warranty & Support		5 YR Hardware Warranty; 24/7 phone & email; onsite parts next day; dot zero releases 3 YR Hardware Warranty; 24/7 phone & email; onsite parts within 4 hours; day; dot zero releases	\$	2,0 1,8
Pivot3 5 YR Business Critical Hardware & Software Warranty & Support		5 YR Hardware Warranty; 24/7 phone & email; onsite parts within 4 hours; day; dot zero releases	\$	3,5
APOS 1 VP Pivot 3 Hardware & Software Warranty & Support extension		2 YR Hardware Warranty extension; 8x5 phone & mail, onsite parts next day; dot zero releases	\$ \$	2,8
APOS 1 YR Pivot3 Hardware & Software Warranty & Support extension APOS 2 YR Pivot3 Premium Hardware & Software Warranty & Support extension		1 YR Hardware Warranty extension; 8x5 phone & mail, onsite parts next day; dot zero releases 2 YR Hardware Warranty extension; 24 x 7 phone & mail, onsite parts next day; dot zero releases	\$	1,4 3,2
APOS 1 YR Pivot3 Premium Hardware & Software Warranty & Support extension	SV-SUPPTAP02-01	1 YR Hardware Warranty extension; 24 x 7 phone & mail, onsite parts next day; dot zero releases	\$	1,6
APOS 2 YR Pivot3 Business Critical Hardware & Software Warranty & Support extension APOS 1 YR Pivot3 Business Critical Hardware & Software Warranty & Support extension		2 YR Hardware Warranty extension; 24x7 phone & mail, onsite parts within 4 hours of problem identification; dot zero releases  1 YR Hardware Warranty extension; 24x7 phone & mail, onsite parts within 4 hours of problem identification; dot zero releases	\$	4,9 2,3
3 YR Keep your Hard Drive		3 YR Keep your Hard Drive. Customer does not RMA drive.	\$	2,3
5 YR Keep your Hard Drive	SV-SUPPSKYHD-05	5 YR Keep your Hard Drive. Customer does not RMA drive.	\$	5
APOS 5 YR Keep your Hard Drive		APOS 3 YR Keep your Hard Drive, Customer does not RMA drive.  APOS 5 YR Keep your Hard Drive. Customer does not RMA drive.	\$   \$	<u>4</u>
APOS 5 YR Keep your Hard Drive Per Incident Service charge		Pivot3 support only, no parts. Includes troubleshooting of system issues. Agreement has to be in place in advance.	\$	4
Out of Maintenance support calls		Out of Warranty per incident call charge. No established agreement in place.	\$	1,0
Software & Software Upgrades vSTAC Manager	SK-CDRSS0002-00	1 site license required	Ś	1,9
Windows Server 2008 64bit		Windows Server 2008 Standard 64 bit	\$	1,2
Windows Server 2008 32bit		Windows Server 2008 Standard 32 bit	\$	1,2
vSTAC OS 6.0 Software Upgrade VMware Foundation License upgrade		Upgrade from vSTAC OS 5.x to 6.x Watch R1 and Big Data R1 to R2 VMware license upgrade	\$	1,8
Spare Parts & Optional Hardware			Ý	1,0
3TB Disk Drive-D 2TB Disk Drive-D		3 TB Disk Drive with drive tray and rails 2 TB Disk Drive with drive tray and rails	\$ \$	8
1TB Disk Drive-D		1 TB Disk Drive with drive tray and rails	\$	5 3
16GB Watch Memory Expansion Kit	SP -RAMST0016-01	16GB Watch Memory Expansion Kit. 1333 MHz Max of 1 extra kit per appliance	\$	6
R2 Power Supply-D Optional Products	SP-PWRDBF002-00	R2 750W Power Supply	\$	6
2 Port Gigabit NIC	RH-NICIN1000-02	Intel 2 port PCIe Gigabit NIC for external servers	\$	3
8 Port Switch		Switch, Cisco Catalyst 2960G-8TC; 1U rack-mount	\$	1,5
24 Port Switch Rails for Switch		Switch, Cisco Catalyst 3750G-24TS; 1U rack-mount Mounting Rail Kit, Cisco switches, 1U	\$ \$	5,9 1
R2 Short Rails - Systems		R2 Mounting Rail, Kit 19" to 26.6" for 2 U systems	\$	1
iDRAC7 Remote Management Card	SP-IDRAC7ENT-00	iDRAC7 Remote Management Card	\$	5
Country Power Cord Sets US Power Cord Sets-D	Included	One set per appliance	\$	
Custom Power Cord Sets-D	OP-CKITINTD0-00	Special order by country. One set per appliance.	\$	
IEC320-C14 Power Cord Sets-D Standard Packaged Services	OP-PWCC13C14-00	Non-NEMA-15 Power Cord. One set per appliance.	\$	
1 day onsite installation (Local - 1 hour)	SV-CQS000001-01	Onsite visit, config & system up, VM creation	\$	2,0
2 day onsite installation - Regional USA		Onsite visit, config & system up, VM creation	\$	5,0
4 day onsite installation and training		Onsite visit, config & system up, MS Windows updates, end user training (keep system up, pull logs, replace drives), remote follow session	1 \$	8,5
Remote installation (up to 6 hours) Online training		Over the phone installation (Watch & VDI)	1 4	1,5
Onsite training (2 days)		Online Training Modules + Certification Test	\$ \$	3
Offsite training (2 days)		Online Training Modules + Certification Test Onsite training and certification	\$ \$ \$	3 4,5
	SV-COT000001-03	Onsite training and certification	\$ \$ \$	
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house		Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.	\$ \$ \$	
	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs	\$ \$	4,5 1,5
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.	\$ \$	4,5
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs	\$ \$ \$ \$	4,5 1,5
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.	\$ \$ \$	1,5 2,8
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs	\$ \$ \$ \$	4,5 1,5 2,8 3
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.	\$ \$ \$ \$ \$	4,5 1,5 2,8 3 1,5 2,8
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02 SV-PSTSCP002-00 SV-PSTVCP001-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family	\$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02 SV-PSTSCP002-00 SV-PSTVCP001-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family	\$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8 3
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02 SV-PSTSCP002-00 SV-PSTVCP001-01 SV-PSTVCP002-00	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.	\$ \$ \$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8 3 1,5
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02 SV-PSTSCP002-00 SV-PSTVCP001-01 SV-PSTVCP002-00 SV-COU000001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.	\$ \$ \$	4,5 2,8 3 1,5 2,8 3 1,5 3 5,0
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services	SV-COT000001-03 SV-PSTSEU001-01 SV-PSTSCP001-02 SV-PSTSCP001-00 SV-PSTSEU002-01 SV-PSTSCP002-02 SV-PSTSCP002-00 SV-PSTVCP001-01 SV-PSTVCP002-00 SV-COU000001-02 SV-CQS000011-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family  Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades	\$ \$ \$ \$ \$	3 1,5 2,8 3 1,5 2,8 3 1,5 3 5,0 1,7
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services  Professional Services - Onsite Proactive Systems Health-check (Labor only)	SV-COT000001-03  SV-PSTSEU001-01  SV-PSTSCP001-02  SV-PSTSCP001-00  SV-PSTSEU002-01  SV-PSTSCP002-02  SV-PSTSCP002-00  SV-PSTVCP001-01  SV-PSTVCP002-00  SV-COU000001-02  SV-CQS000011-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family  Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades  Onsite visit to perform System Analysis and Optimization and updates as needed. Excludes travel.	\$ \$ \$ \$ \$	4,5 1,5 2,8 3 1,5 2,8 3 1,5 3 5,0 1,7
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services	SV-COT000001-03  SV-PSTSEU001-01  SV-PSTSCP001-02  SV-PSTSCP001-00  SV-PSTSCP002-01  SV-PSTSCP002-02  SV-PSTVCP001-01  SV-PSTVCP001-01  SV-COU000001-02  SV-CQS000011-01  SV-PSHC0001-00	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family  Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades	\$ \$ \$ \$ \$	4,5 1,5 2,8 3 1,5 2,8 3 1,5 3 5,0 1,7
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services  Professional services - Onsite Proactive Systems Health-check (Labor only)  Professional services - Remote Proactive Systems Health-check. No travel req.  Installation labor -per day price - required for custom installs  Professional Services Travel Local (assumes 1 hour travel)	SV-COT000001-03           SV-PSTSEU001-01           SV-PSTSCP001-02           SV-PSTSCP001-00           SV-PSTSEU002-01           SV-PSTSCP002-02           SV-PSTSCP002-00           SV-PSTVCP001-01           SV-PSTVCP002-00           SV-CQS00001-01           SV-PSHC0001-00           SV-PSHC0001-00           SV-CDI000001-01           SV-PSTL00001-00	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades  Onsite visit to perform System Analysis and Optimization and updates as needed. Excludes travel.  Remote health-check covering system Analysis and Optimization and updates as needed. Performed using tools remotely. Assumes up to Onsite visit to cover config & set up. Loading VM's, config storage & array, presite survey. Qty determined by Services team Professional Services Travel Local (assumes 1 hour travel)	\$ \$ \$ \$ \$	4,5  1,5  2,8  3  1,5  2,8  3  1,5  7  1,5  7  1,5  2
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services  Professional Services - Onsite Proactive Systems Health-check (Labor only)  Professional services - Remote Proactive Systems Health-check. No travel req.  Installation labor -per day price - required for custom installs  Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)	SV-COT000001-03  SV-PSTSEU001-01  SV-PSTSCP001-02  SV-PSTSCP001-00  SV-PSTSCP002-01  SV-PSTSCP002-02  SV-PSTSCP002-00  SV-PSTVCP001-01  SV-PSTVCP002-00  SV-COU000001-02  SV-CQS000011-01  SV-PSHC0001-00  SV-PSTL00001-00  SV-PSTL00001-01	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades  Onsite visit to perform System Analysis and Optimization and updates as needed. Excludes travel.  Remote health-check covering system Analysis and Optimization and updates as needed. Performed using tools remotely. Assumes up to Onsite visit to cover config & set up. Loading VM's, config storage & array, presite survey. Qty determined by Services team Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)	\$ \$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 7 1,5 7 1,5 7 1,5 9
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services  Professional Services - Onsite Proactive Systems Health-check (Labor only)  Professional services - Remote Proactive Systems Health-check. No travel req.  Installation labor -per day price - required for custom installs  Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)  Professional Services Travel Out of region (continental - Flight & first day hotel)	SV-COT000001-03           SV-PSTSEU001-01           SV-PSTSCP001-02           SV-PSTSCP001-00           SV-PSTSEU002-01           SV-PSTSCP002-02           SV-PSTSCP002-00           SV-PSTVCP001-01           SV-PSTVCP002-00           SV-COU000001-02           SV-CQS000011-01           SV-PSHCR0001-00           SV-PSHCR0001-01           SV-PSTL00001-01           SV-PSTL00001-01           SV-PSTL00001-02	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.	\$ \$ \$ \$ \$	3 1,5 2,8 3 1,5 3 5,0 1,7 1,5 7 1,5 2 9 1,8
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services  Professional Services - Onsite Proactive Systems Health-check (Labor only)  Professional services - Remote Proactive Systems Health-check. No travel req.  Installation labor -per day price - required for custom installs  Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)	SV-COT000001-03           SV-PSTSEU001-01           SV-PSTSCP001-02           SV-PSTSCP001-00           SV-PSTSEU002-01           SV-PSTSCP002-02           SV-PSTSCP002-00           SV-PSTVCP001-01           SV-PSTVCP002-00           SV-CQS00001-01           SV-PSHC0001-00           SV-PSHC0001-00           SV-PSTL00001-01           SV-PSTL00001-02           SV-PSTL00001-03	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Upgrade Watch R1 to Watch R2  Extension of one day onsite for installation/upgrades  Onsite visit to perform System Analysis and Optimization and updates as needed. Excludes travel.  Remote health-check covering system Analysis and Optimization and updates as needed. Performed using tools remotely. Assumes up to Onsite visit to cover config & set up. Loading VM's, config storage & array, presite survey. Qty determined by Services team Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)	\$ \$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 7 1,5 7 1,5 7 1,5 9
Pivot3 vSTAC 5.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 5.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X Surveillance End User Training - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X Surveillance Certified Professional - Online  Pivot3 vSTAC 6.X VDI Certified Professional - On-site/In-house  Pivot3 vSTAC 6.X VDI Certified Professional - Online  Onsite upgrade services (2 days)  Extra day onsite  Professional Services - Onsite Proactive Systems Health-check (Labor only)  Professional services - Remote Proactive Systems Health-check. No travel req.  Installation labor -per day price - required for custom installs  Professional Services Travel Local (assumes 1 hour travel)  Professional Services Travel Regional (Flight & one day stay)  Professional Services Travel Out of region (continental - Flight & first day hotel)	SV-COT000001-03           SV-PSTSEU001-01           SV-PSTSCP001-02           SV-PSTSCP001-00           SV-PSTSEU002-01           SV-PSTSCP002-02           SV-PSTSCP002-00           SV-PSTVCP001-01           SV-PSTVCP002-00           SV-COU000001-02           SV-CQS000011-01           SV-PSHCR0001-00           SV-PSTL00001-01           SV-PSTL00001-02           SV-PSTL00001-03           SV-PSTL00001-01           SV-PSTL00001-01           SV-PSTL00001-01           SV-PSTL00001-03           SV-PSTL00001-00	Onsite training and certification  1 day course covering how to support and administrate the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 5.X Surveillance product family  1 day course covering how to support and administrate the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  2 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X Surveillance product family  1 day course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to size, plan, install, administrate and support the Pivot3 vSTAC 6.X VDI product family. Travel costs not included.  Online course covering how to	\$ \$ \$ \$ \$ \$ \$	1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 2,8 3 1,5 3 5,0 1,7