

CompleteView™
CompleteView Video Management Software

<i>Part #</i>	COMPLETEVIEW ONE	<i>MSRP</i>
CVSW-ONE-IP	CompleteView ONE – 1 IP camera license	\$75 / camera
CVSW-ONE-8A	CompleteView ONE with 8 analog channel Gen II capture board with 8 active analog channels	\$600 / \$75 per camera
CVSW-ONE-12A	CompleteView ONE with 16 analog channel Gen II capture board with 12 active analog channels	\$900 / \$75 per camera
CVSW-ONE-16A	CompleteView ONE with 16 analog channel Gen II capture board with 16 active analog channels	\$1,200 / \$75 per camera
CVSW-ONE-20A	CompleteView ONE with 32 analog channel Gen II capture board with 20 active analog channels	\$1,500 / \$75 per camera
CVSW-ONE-24A	CompleteView ONE with 32 analog channel Gen II capture board with 24 active analog channels	\$1,800 / \$75 per camera
CVSW-ONE-28A	CompleteView ONE with 32 analog channel Gen II capture board with 28 active analog channels	\$2,100 / \$75 per camera
CVSW-ONE-32A	CompleteView ONE with 32 analog channel Gen II capture board with 32 active analog channels	\$2,400 / \$75 per camera
COMPLETEVIEW PRO		
CVSW-PRO-IP	CompleteView Pro – 1 IP camera license	\$200 / camera
CVSW-PRO-4A	CompleteView Pro with 8 channel Gen II capture card - 4 active analog channels	\$800 / \$200 per camera
CVSW-PRO-8A	CompleteView Pro with 8 channel Gen II capture card - 8 active analog channels	\$1,600 / \$200 per camera
CVSW-PRO-12A	CompleteView Pro with 16 channel Gen II capture card - 12 active analog channels	\$2,400 / \$200 per camera
CVSW-PRO-16A	CompleteView Pro with 16 channel Gen II capture card - 16 active analog channels	\$3,200 / \$200 per camera
CVSW-PRO-20A	CompleteView Pro with 32 channel Gen II capture card - 20 active analog channels	\$4,000 / \$200 per camera
CVSW-PRO-24A	CompleteView Pro with 32 channel Gen II capture card - 24 active analog channels	\$4,800 / \$200 per camera
CVSW-PRO-28A	CompleteView Pro with 32 channel Gen II capture card - 28 active analog channels	\$5,600 / \$200 per camera
CVSW-PRO-32A	CompleteView Pro with 32 channel Gen II capture card - 32 active analog channels	\$6,400 / \$200 per camera
COMPLETEVIEW ENTERPRISE		
CVSW-ENT-IP	CompleteView Enterprise – 1 IP camera License	\$ 250 / camera
CVSW-ENT-4A	CompleteView Enterprise – 8 channel Gen II capture card - 4 active analog channels	\$1,000 / \$250 per camera
CVSW-ENT-8A	CompleteView Enterprise - 8 channel Gen II capture card - 8 active analog channels	\$2,000 / \$250 per camera
CVSW-ENT-12A	CompleteView Enterprise - 16 channel Gen II capture card - 12 active analog channels	\$3,000 / \$250 per camera
CVSW-ENT-16A	CompleteView Enterprise - 16 channel Gen II capture card - 16 active analog channels	\$4,000 / \$250 per camera
CVSW-ENT-20A	CompleteView Enterprise - 32 channel Gen II capture card - 20 active analog channels	\$5,000 / \$250 per camera
CVSW-ENT-24A	CompleteView Enterprise - 32 channel Gen II capture card - 24 active analog channels	\$6,000 / \$250 per camera
CVSW-ENT-28A	CompleteView Enterprise - 32 channel Gen II capture card - 28 active analog channels	\$7,000 / \$250 per camera
CVSW-ENT-32A	CompleteView Enterprise - 32 channel Gen II capture card - 32 active analog channels	\$8,000 / \$250 per camera

Yearly Upgrade Program

Yearly subscription to latest release of customer's edition of CompleteView

Per Camera

CVSW-YUP-ONE	CV ONE one year upgrade plan	\$15 / camera / year
CVSW-YUP-ONE-3Y	CV ONE three year upgrade plan	\$38 / camera
CVSW-YUP-ONE-5Y	CV ONE five year upgrade plan	\$51 / camera
CVSW-YUP-PRO	CV Pro one year upgrade plan	\$35 / camera / year
CVSW-YUP-PRO-3Y	CV Pro three year upgrade plan	\$89.25 / camera
CVSW-YUP-PRO-5Y	CV Pro five year upgrade plan	\$119 / camera
CVSW-YUP-ENT	CV Enterprise one year upgrade plan	\$40 / camera / year
CVSW-YUP-ENT-3Y	CV Enterprise three year upgrade plan	\$102 / camera
CVSW-YUP-ENT-5Y	CV Enterprise five year upgrade plan	\$136 / camera

Trade Up Program

Trade Up from one edition of CompleteView to another.

CVSW-TUP-O2P	CV ONE to CV Pro Upgrade	\$125 / camera*
CVSW-TUP-O2E	CV ONE to CV Enterprise Upgrade	\$175 / camera*
CVSW-TUP-P2E	CV Pro to CV Enterprise Upgrade	\$25 / camera

*For customers who purchased CompleteView ONE prior to August 10, 2012, previous Trade Up pricing will be honored until September 1, 2013 (\$100 / camera for ONE to Pro or \$125 / camera for ONE to Enterprise).

Trade In Program

Trade In an earlier version of CompleteView to the latest shipping software version.

CVSW-TIP-ONE	CV ONE Software Trade In	50% off current MSRP
CVSW-TIP-PRO	CV Pro Software Trade In	50% off current MSRP
CVSW-TIP-ENT	CV Enterprise Software Trade In	50% off current MSRP

NOTES:

Prices and configurations are subject to change without notice.
 This price list supersedes and replaces all prior price lists listing these products.
 Payment terms are net-30.
 Customer is responsible for shipping costs for delivery of Salient products.
 Please submit orders to orders@salientsys.com.

CompleteView™**Competitive Exchange Program**

Exchange a competing product for CompleteView (3 years or newer + 100 or more cameras).

CVSW-CEP-ONE	CV ONE Software Competitive Exchange	N/A
CVSW-CEP-PRO	CV Pro Software Competitive Exchange	50% off current MSRP
CVSW-CEP-ENT	CV Enterprise Software Competitive Exchange	50% off current MSRP

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PowerProtect Platform**PowerChoice**

The PowerChoice entry-level system is built to last. Long term reliability with enhanced 4GB DDR3 UDIMM memory and up to 6TB offers the perfect balance between value and performance. Providing up to 32 analog direct connect channels, this hybrid NVR supports IP and analog cameras in one mini tower unit. Windows7 Professional 64 bit and 8 external USB ports are standard on every system.

PowerChoice**** Add CompleteView Software and camera licenses ****

<i>Ordering Part #</i>	<i>Description</i>	<i>MSRP</i>
PowerChoice 1TB	PowerChoice 1TB	\$1,581
PowerChoice 3TB	PowerChoice 3TB	\$2,029
PowerChoice 6TB	PowerChoice 6TB	\$2,701

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Hardware carries a 3 year warranty from the date of invoice.
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PowerPro and PowerPro-R

Hybrid NVR's offering industry leading value oriented video surveillance systems built for the rigors of continuous duty operations. Intel Core i7-2600 processor with 8MB cache, 8GB DDR3 SDRAM memory and Seagate SV Series SATA drives delivers the reliability and processing power required by mission critical digital video surveillance. Choose non RAID or RAID systems to fit your needs.

PowerPro and PowerPro-R**** Add CompleteView software and camera licenses****

<i>Ordering Part #</i>	<i>Description</i>	<i>MSRP</i>
PowerPro 1TB	PowerPro 1TB	\$3,393
PowerPro 3TB	PowerPro 3TB	\$3,841
PowerPro 6TB	PowerPro 6TB	\$4,512
PowerPro 9Tb	PowerPro 9TB	\$5,184
PowerPro 12 TB	PowerPro 12TB	\$5,856
PowerPro 15TB	PowerPro 15TB	\$6,528
PowerPro-R 4TB	PowerPro-R 4TB includes RAID	\$6,170
PowerPro-R 6TB	PowerPro-R 6TB includes RAID	\$7,065
PowerPro-R 9TB	PowerPro-R 9TB includes RAID	\$8,408
PowerPro-R 12TB	PowerPro-R 12TB includes RAID	\$9,752

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PowerPlus

The PowerPlus is a 2U rack mount server with extended storage and redundancy to meet the expectations of high performance video surveillance applications. Utilizing Intel Xeon Dual E5-2407 processors, 12 GB UDIMM memory and storage capacity from 4TB to 15TB the PowerPlus is engineered to provide the reliability and processing power required by mission critical video surveillance applications.

PowerPlus**** Add CompleteView software and camera licenses****

PowerPlus 4TB	PowerPlus 4TB	\$10,340
PowerPlus 8TB	PowerPlus 8TB	\$12,131
PowerPlus 12TB	PowerPlus 12TB	\$13,922

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PowerUltra

The PowerUltra is Salient's powerhouse server designed to handle complex video surveillance requirements for highly scalable memory, intensive I/O capacity and extended storage. Utilizing dual Intel Xeon E5-2620, 6C processors. 16GB UDIMM RAM and offering RAID5 video storage from 12TB up to 30TB the PowerUltra is engineered for the toughest video requirements. This 2U rack mount unit has dual redundant hot-plug power supplies, optimized thermal management abilities, lower fan and server power consumption and a locking front bezel to prevent unauthorized access.

PowerUltra

**** Add CompleteView software and camera licenses ****

<i>Ordering Part #</i>	<i>Description</i>	<i>MSRP</i>
PowerUltra 12TB	PowerUltra 12TB	\$15,916
PowerUltra 16TB	PowerUltra 16TB	\$17,707
PowerUltra 18TB	PowerUltra 18TB	\$18,602
PowerUltra 24TB	PowerUltra 24TB	\$21,289
PowerUltra 30TB	PowerUltra 30TB	\$23,975

GuardStation - Client Workstation

<i>Ordering Part #</i>	<i>Description</i>	<i>MSRP</i>
GuardStation-Dual	Workstation with dual monitor support; CompleteView Client software pre-installed.	\$2,365
GuardStation-Quad	Workstation with qual monitor support; CompleteView Client software pre-installed.	\$3,465
GS-Monitor	21.5" wide screen monitor for GuardStation Client Workstation	\$411

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CompleteView Video Management Demo Packages

<i>Ordering Part #</i>	<i>Description</i>	
DEMO-PowerChoice 1TB	Demo system - PowerChoice 1TB	\$948
DEMO-PowerPro 1TB	Demo system - PowerPro 1TB	\$2,036
DEMO-PowerPro-R 4TB	Demo system – PowerPro-R 4TB	\$3,702
DEMO-PowerPlus 4TB	Demo system – PowerPlus 4TB	\$6,204
DEMO-PowerUltra 12TB	Demo system – PowerUltra 12TB	\$9,545
DEMO-GuardStation Dual	Demo system – GuardStation Dual (dual monitor support)	\$1,419

Terms & Conditions:

System for use by Reseller only (not for resale).

*Software available only to individuals who have completed training and hold a current Certified Reseller Certificate.

**Prices not subject to standard reseller discounts.

[To order, please contact sales@salientsys.com](mailto:sales@salientsys.com)

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CompleteView Server Options

These options are only available with Salient Systems provided VMS servers.

General Options		
Ordering Part #	Description	MSRP
CVHW-NIC	Additional NIC card (10/100/1000) (Installation not included)	\$72
CVHW-AUD10	Audio capture card - 10 ports (For GEN I systems only)	\$475
CVHW-0500	Spare HDD - 500GB	\$199
CVHW-1000	Spare HDD - 1TB	\$269
CVHW-2000	Spare HDD - 2TB	\$574
CVHW-IO-8-8	External I/O - 8 inputs (isolated), 8 outputs (Reed relay)	\$595
CVHW-IO-16-0	External I/O - 16 inputs (isolated)	\$530
CVHW-IO-0-16	External I/O - 16 outputs (Reed relay)	\$687
CVHW-DVDRW	External USB DVD-RW drive	\$89
CVSW-BRD-RPL-I	Replacement 4 channel Gen I capture board, PCI*	\$395
CVSW-BRD-RPL-E	Replacement 4 channel Gen I capture board, PCIe*	\$395
Board Exchange and Replacement Fees		
BRD-RPL-GEN II 8-16	Order 8 or 12 additional analog licenses to receive a GEN II 16 channel board in exchange for your 8 channel board*	\$100
BRD-RPL-GEN II 8-32	Order 12 or more analog licenses to receive a GEN II 32 channel board in exchange for your 8 channel board*	\$100
BRD-RPL-GEN II 16-32	Order 4 or more analog licenses to receive a GEN II 32 channel board in exchange for your 16 channel board*	\$100
GEN II 8 BRD RPL	8 Channel GEN II replacement board	\$427
GEN II 16 BRD RPL	16 Channel GEN II replacement board	\$561
GEN II 32 BRD RPL	32 Channel GEN II replacement board	\$1,268
Coax Patch 16	16 channel coax patch panel	\$65
Coax Patch 32	32 channel coax patch panel	\$115
CVHW-INT	Salient Factory Installation Fee	\$150/hour
CVSW-KEY-RPL	CompleteView License Key replacement	\$100
CV-iDRAC ENT	iDRAC Enterprise Kit for PowerPlus and PowerUltra	\$600

*Requires return of the original board

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Training and Service and Maintenance**

Training

Each of the following are for one and a half days of training except Online Training.

CVTR-CERT	Salient Certification Training	\$250 / student
CVTR-CBY1	Salient Certification Training – Buy out for up to 11 students	\$2,750 / class
CVTR-CBY2	Salient Certification Training – Buy out for up to 15 students	\$3,750 / class
CVTR-CBY3*	Salient Certification Training – Reseller provided facility and catering	\$2,500 / class
Pay Online	Salient University eLearning - Online Training	\$99 / Certification

*Please note, training facilities must meet Salient's minimum requirements and be approved by Salient's Training Manager prior to ordering.
Visit <http://www.salientsys.com/training/> for more information.

Technical Services

CVTS-OTR	Onsite Product Support	\$1,200 / Technician / Day PLUS all actual out of pocket costs and travel time
CVTS-OTL	Travel Time (with onsite)	\$75 / Technician / Hr For any door to door travel time
CVTS-RPR	Repairs (non-warranty)	\$150 / Hr Plus shipping and parts
CVTS-INT	Integration Fee	\$750 / System Plus all shipping cost
CVTS-RP	Telephone Support (non-warranty)	\$150 / Hr Between 8am-6pm Central Time
CVTS-OP	Telephone Support (non-warranty)	\$250 / Hr Outside of 8am-6pm Central Time

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Shipment Policy

Shipping

UPS is Salient Systems' preferred shipping provider. In the event that a shipping method is *not* listed on a purchase order it will be shipped according to the standard shipping policy. This policy states that all orders shipping to an address within the state of Texas will ship *UPS Ground* and all orders shipping to an address outside the state of Texas will ship *UPS Blue (2nd Day Air)*. Furthermore all freight costs are the Reseller's responsibility. Salient will bill for these costs on the invoice associated with the purchase order.

Resellers can request the following methods of shipment on purchase orders:

- Specific shipment method for their purchase order (*UPS Ground, UPS Blue, UPS Red, UPS Orange, etc.*).
- Third Party Shipments using a UPS or Fed-Ex Account.
- UPS Freight and LTL for multiple system orders. For details, contact orders@salientsys.com

In addition a preferred method of shipment for all orders can be used. Salient will require notification of these preferences.

Insurance and Claims

- All shipments using Salient's shipper are insured.
- Any damage claims of packages shipped utilizing Salient's shipper, are to be handled by Salient.
 - *Please notify shipper of any damages to package, upon receipt.*
 - *Neglecting to inform shipper of damages can negatively affect the claim process.*
 - *Please contact Salient at 512-617-4800 to file a freight claim.*
 - *Pictures and a detailed description of the damages are required to file a claim.*
- Any damage claims of packages shipped using 3rd Party shipping account, are to be handled by the owner of the shipping account.
 - *Salient Systems will not be held responsible for any loss or damage to the product during shipment using a 3rd Party shipping account. All claims are to be filed by the owner of the shipping account.*